

Glodie Mukumari.

SALES ENGINEER · OFFICE FURNITURE & WORKSPACE DESIGN



Seeking: *Key-account sales engineer role; scope of responsibilities to discuss.*

Available immediately · France, Belgium and French-speaking Switzerland

— PROFILE

For over ten years I have supported companies in their workspace fit-out projects, with a hands-on commercial approach, a strong client culture and a natural sensitivity for design, interiors and quality of use.

— EXPERIENCE

Sales Engineer, Large Organisations

Sept. 2025 - Aug. 2026

Kinnarps France Office furniture & workspace design

Development and management of large-group accounts. Fit-out project support: needs analysis, showroom, quotes, internal coordination, follow-ups and CRM tracking. Targeted prospecting and...

Regional Sales Manager, Greater Paris

Jul. 2023 - Aug. 2025

Qovans Industrie Movable partition manufacturer

€650k revenue in my first year against a €1.2M target, including my largest deal: the headquarters fit-out of Bouygues Bâtiment. Development of national key accounts (Bouygues Bâtiment,...

Major Projects Sales

Sept. 2021 - Mar. 2023

Cerenn Movable partition manufacturer

€1.3M revenue in one financial year against a €1.5M target (87% after rounding). Development of strategic accounts such as Tétris, Siemens, TotalEnergies and EY, with main contractors and...

Club Manager

Sept. 2017 - 2021

Fitness Park Fitness club network

Club management, sales team leadership, prospecting, customer loyalty and social media engagement.

Business Development Officer

Jan. 2012 - Aug. 2017

Avril France Construction, partitions, ceilings and furniture

€1M revenue against an individual annual target of €700k, reaching 143% after rounding, my best performance. National projects for clients such as Lidl and Deloitte, full deal management...

— INTERESTS

Interior design Web design Photography Marketing

Artificial intelligence Fitness Travel



Experience, projects and
contact
mukumari.com

— CONTACT

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LINKEDIN [Glodie Mukumari](#)

WEB mukumari.com

AREA Cergy, France

LANGUAGES French (native), English (fluent)

— SKILLS

B2B business development

Workspace design

Negotiation & loyalty

Communication & content

— TOOLS

CRM Excel PowerPoint

LinkedIn

— SECTORS

Large groups Main contractors

General contractors Architects

Design offices

— EDUCATION

2016 - 2017

Interior Decoration

MMI Deco, Paris

2012

BTS NRC (Sales & Client Relations)

IFOCOP, Eragny

2010

Vocational Diploma, Retail Sales

Lycee Edmond Rostand, Saint-Ouen-l'Aumone